



In this newsletter's edition, I want to introduce you to our new Vancouver Chapter Board members. We have 5 new additions this year. They are **Dave Andru**, **Suzanne Bedford**, **David Crawford**, **Jad Jebara** and **Eduard Epshtein**.

- **Dave Andru**, CMA, is currently the CFO and acting CEO for UGI Fitness. Dave joined FEI in April 2010 and serves on our events committee. He is a CMA and long-time Vancouver resident. Prior to joining UGI Fitness, Dave worked at Lululemon where he was a senior member of the finance team during their tremendous growth from the tens of million in revenues to nearly \$1 billion.
- **Suzanne Bedford**, CA, is currently SVP, Finance and Administration at Colliers International Canada. Suzanne joined FEI in January 2011. She moved to Canada from her native South Africa with a stop in London in between. Suzanne has joined our events committee.
- **David Crawford**, CMA, is currently Director Finance and Operations for Grant Thornton's Vancouver practice. David recently worked on the Vancouver Olympic Organization Committee and is an accomplished author publishing articles on accounting, sustainability and leadership. David also serves on our events committee and joined FEI in October 2011.
- **Eduard Epshtein**, CA and PWC alumnus is currently the CFO of Western Lithium USA Corp. Eduard is one of many CFOs within Vancouver that is involved in the mining industry. Eduard joined FEI in June of 2011 and also serves on the events committee.
- **Jad Jebara** has recently started his own company utilizing his expertise in both IT and Finance. He is an expert on cloud computing, managed hosting and business analytics. He was recently SVP, Finance and Administration for Peer1 Networks. Jad joined FEI in July 2011 is holds the position of Secretary of the Vancouver Chapter.

I introduce you to these new Board members to point out two key benefits of FEI membership. Networking with other financial executives and volunteering to make

FEI a better organization. Networking; just getting to know these 5 individuals shows the variety of industries (real estate, retail, IT, mining and professional practice) and backgrounds that are available at a Chapter meeting. With 60 members at each event we have many more industries, backgrounds and expertise available to assist you in your day to day tasks. These new members along with the rest of the Board and National Committee members contribute to FEI through volunteering their time. From my experience, volunteering helps me build stronger personal relationships that further allow me to add value to my employer.

As this is the last newsletter before the holidays. I wish you and your family the best for the holiday season. As we go into the New Year, I encourage you to attend at least one event in the first quarter of 2013. At the event, network, network and network. If someone you network with asks you to volunteer for FEI, consider it, you will get more out of membership through it.

Happy Holidays and Happy New Year!

Issa Nakhleh

Membership Committee Report

FEI Canada is launching a 3-month trial membership package for any new potential members. The trial period will be from January 1st to March 31st, 2013 and each potential FEI member will be able to take advantage of all the benefits of a regular member. This is a fantastic opportunity to do a “test drive” to enjoy & experience FEI events and to network with peers at the senior financial executive level.

If you know anyone who is interested in this offer, please contact me at danley.yip@rhmr.com or **Rob Hibberd** at rhibberd@purecount.com Attached on the next page of this newsletter is a Trial Membership Referral form that can be completed literally in a couple of minutes. So, if you know anyone, who has been thinking about joining FEI Canada, this is the way to go.

I want to acknowledge a big membership loss for the FEI Vancouver Chapter. In October, **Lisa Dorian** transferred her membership to the Calgary Chapter, where she has moved to focus more attention to her clients in that marketplace. Lisa is currently the Chair of the FEI Canada Board and has been a key leader in helping to map the strategic direction of FEI Canada. She has been a long-time FEI Vancouver Chapter Board member and served as the FEI Vancouver Chapter President for one term and was the Chair for the FEI Canada Conference that was held at Whistler in 2005. We are going to miss you Lisa.

I want to take time to welcome 2 of our newest FEI members to the Vancouver Chapter. **Tonni Bloomer** (CFO for OrionHealth Services Inc.) is re-joining FEI Canada after being away for several years. Also, **Shellie Wolbeck** (Senior Staffing Specialist at Mercer Bradley) will be transferring in from the Edmonton Chapter. Shellie was the former Controller, Projects at Grant MacEwan University. Welcome to the FEI Vancouver Chapter!

Once again, If you need any help in recruiting new members, please contact **Rob Hibberd** or myself and we would be pleased to follow up with a call to the prospective member. Please see our contact information on the last page of this Newsletter.

Finally, I want to wish you & your loved ones a very Merry Christmas and Happy Holidays!

See you in 2013!

Danley Yip



FEI Canada — TRIAL MEMBERSHIP REFERRAL FORM

(This is not an application for membership. Applications can be found on the FEI Canada website at www.feicanada.org or contact the FEI Canada office at 416-366-3007)

Referring member:

Please complete this form and return it to Cathy Jackson by e-mail cjackson@feicanada.org or by fax 416-366-3008.

Prospective member data:

Mr. Mrs. Ms.

First Name:	Last Name:
Title:	Company:
Address:	City:
Postal Code:	Province:
Telephone:	Email:

If your prospect is currently between jobs, please indicate their current contact information and last position where they would have qualified for membership.

MEMBERSHIP CRITERIA

Two categories automatically qualify for full executive membership:

- Senior financial executives of a publically traded company. For examples, candidates with the following titles could qualify: CFO, VP Finance, Corporate Controller, Treasurer, Director of Internal Audit & Director of Tax.
- Audit committee members of a publicly traded company.

All other applications are subject to the approval of FEI Canada where the applicant's organization must meet one of the following size criteria:

- Total Net Worth \$5 Million + Total Assets \$15 Million + Total Revenues \$25 Million +

Applicant Areas of Responsibility and Expertise/Industry experience:

- | | |
|---|---|
| <input type="checkbox"/> Accounting & Control | <input type="checkbox"/> Planning and Forecasting |
| <input type="checkbox"/> Information Systems | <input type="checkbox"/> Risk Management |
| <input type="checkbox"/> Internal Audit | <input type="checkbox"/> Treasury & Finance |
| <input type="checkbox"/> Management of Retirement Funds & Investments | <input type="checkbox"/> Tax Administration |

Individuals may qualify if they held a senior financial executive position within the past five (5) years from the date of application. Individuals in transition may qualify. An up to date copy of the applicant's resume is required under these circumstances.

Financial service vendors, including external auditors, bankers, systems information consultants and recruiters do not qualify for membership with FEI Canada, unless the individual is a top financial executive with that service organization.

Membership Committee Report ... continued

Members in the News....

Robert McFarlane, MBA – will be stepping down as the EVP & CFO of Telus at the end of this year and will be bound for retirement. For the past 12 years he has helped TELUS to become the third largest wireless provider in Canada and one of the largest publicly-traded companies in Vancouver. He has been an FEI member since 1999 and a big contributor to FEI's Committee on Corporate Reporting over the years as well as an avid supporter of FEI Canada.

Gordon Hsu, CA – after 6 years as the Corporate Controller of Seaspan Ship Management, Gordon has decided to leave the company for a well-deserved break.

Roger Bissoondatt, CA, CMA – has been assuming the role of Acting General Manager for the BC Liquor Distribution Branch since June 2012 and has been the organization's CFO for many years. Roger has also been very involved with the FEI Vancouver Chapter's Sponsorship Committee.

If you have any updates or a new job, please let me know by contacting me at danley.yip@rhmr.com or call me at work ph: 604-688-6393.

Danley Yip

National Breakfast Seminar—Grant Thornton LLP and CFERF Growth beyond the bottom line

On Tuesday, October 30th, we had the pleasure of hosting our National Sponsor, Grant Thornton, at the Fairmont Pacific Rim Hotel. Grant Thornton and the Canadian Financial Executives Research Foundation (CFERF) collaborated on Growth Strategy: Perspectives from Financial Executives.

Grant Thornton executed a road show across Canada and spoke to the local chapters about the results. Local partners John Harris and Doug Steele spoke. To obtain a copy of the report pictured click on [Growth Strategy Report](#)



Left: John Harris, Partner, Grant Thornton
Middle: David Crawford, Events Committee Director
(and Director of Finance and Operations for Grant Thornton)
Right: Doug Steele, Partner, Grant Thornton

Vancouver Chapter Luncheon—Marsh—The Reality of Risk

On Thursday, November 22nd, our Sponsor Marsh (Marsh is a co-sponsor with Mercer) spoke about “The Reality of Risk – The conversation that you may not be having with your insurance broker” at the Sutton Place Hotel. An interesting seminar, Jason Scharfe, Managing Director and Blake Wilson, Business Development. Key takeaways were:

- take control of your process, strategy, and business of risk,
- develop a risk register, and
- understand what your Total Cost of Risk (TCOR) means to your operation.

For further reading, the presentation will be up on the National Website shortly.

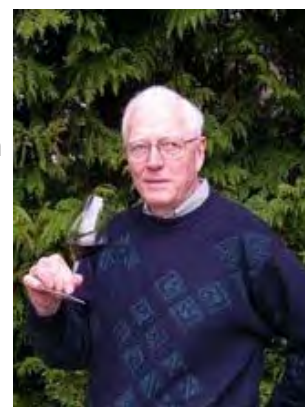


Left: Jason Scharfe,
Managing Director, Marsh
Middle: Jeff Shickele,
Events Committee Chair
Right: Blake Wilson,
Business Development, Marsh

Vancouver Chapter—Annual Wine Pairing

On Thursday, November 29th we again had the pleasure of hosting Canada’s wine guru, John Schreiner at our Wine Pairing. Hosted at the Royal Vancouver Yacht Club, we last held the Wine Pairing here in 2008. John showcased the following wine pairings:

- Mission Hill Reserve 2011 paired with Wild Mushroom Bisque
- Hester Creek Cabernet Franc 2010 paired with Sterling Silver Beef Tenderloin
- 8th Generation Integrity Frizzante 2011 paired with Croquembouche (a cream stuffed pastry with Grand Marnier chocolate sauce)



[John Schreiner](#)

Future Events

<i>Date</i>	<i>Event Type</i>	<i>Detail</i>	<i>Location</i>
Thursday, January 17, 2013	Breakfast	The changing Landscape of Accounting Frameworks in BC and Why it Matters to you Chapter Sponsor, KPMG	Sutton Place
Thursday, February 7, 2013	Breakfast	Cross Border Taxation: Whose dollar is it anyway? Chapter Sponsor, PWC	Sutton Place
Thursday, March 7, 2013	Breakfast	Chapter Sponsor, Ryan Tax Services	Sutton Place
Thursday, April 11, 2013	TBD	TBD	TBD
Thursday, May 2, 2013	TBD	TBD	TBD
Thursday, May 23, 2013	TBD	TBD	TBD
Thursday, June 13, 2013	TBD	TBD	TBD



Remembering ... Glynn Spelliscy

Remembering Robert Glynn Spelliscy, FCMA. 1914-2012

Glynn Spelliscy joined FEI in 1969 and served as President of the Vancouver Chapter in 1975/76. During his long, active life he worked for Canada Safeway, served in the Canadian army in World War 2, and demonstrated a commitment to community involvement for which he received recognition and many awards. These included the Queen's Golden Jubilee Medal, the Magill Lifetime Achievement Award of the CNIB and honorary chief of the Sarcee Nation.

He qualified as a CMA (RIA) in 1948, became a FMCA in 1979 and served CMABC and CMA Canada as a member of committees and boards, and as president.

A highlight of the 60th Anniversary celebration for FEI Canada, Vancouver Chapter in May, 2012 was the recognition of past presidents. Glynn was there with his daughter, Sheila, and had a great time connecting with his FEI friends.

Glynn maintained that "there's no use sitting on the sidelines" and, at the time of his death on October 26, was working with the Vancouver Lions Club to start a breakfast program for children at an Inner City school in Vancouver.



Hugh Lindsay

Glynn and his daughter Sheila



FEI Canada Vancouver Chapter / Robert Half Management Resources — 2012 Tournament

Request for Toys

Friends of KidSafe,

We would like to thank FEI Members and Robert Half Management Resources for helping us raise over \$11,000 to help us provide meals and care for Vancouver's most vulnerable children and families.

As part of our Winter Program, KidSafe Project is currently looking for (220) brand new toys (Stuffed Animals, Games, etc) for inner-city children ages 5-13 that we can give as presents from Santa at our skating party on Dec 28. We imagine this will take many friends and community partners helping us gather toys to make the holidays bright for our kids.

We would like to invite anyone who would like to donate toys or buy a gift for a child (around \$20.00 range) please just let us know. If you could help us by working with friends to gather a few toys together we will personally come and pick them up or you can drop them off at our office at Queen Alexandra school. We're trying to get them all gathered prior to Dec 15th. I can't tell you how much it means every year for kids to have a presents from Santa and the smiles make it all worthwhile.

Thanks to those who joined us at the tournament and for taking a moment to organize to make the holidays bright for kids who need it most.

Warmest,
Gerhard Maynard
Executive Director-KidSafe Society, Community Schools Coordinator-KidSafe
[604-713-4467](tel:604-713-4467) (main office) [778-229-9785](tel:778-229-9785) (cell phone)

KidSafe's Vision: "All children live in a safe community with the inspiration and support they deserve to become healthy contributing citizens"

Tournament Winner — Closest to the Pin

In the 2012 tournament, **Ron Batty** of KNV won two Economy Class tickets valid for travel to any Air Canada scheduled destination in North America, including Hawaii, Mexico and the Caribbean for travel in 2012-2013!





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Should you be interested in sponsorship or have a recommendation for us to follow up on, please contact Fabiana Chubbs by e-mail at: fabianac@eldoradogold.com or by telephone: 604-601-6654

2012—2013 Chapter Board of Directors

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